

# QUOTATION OF JSC “PSV” FOR SUPPLY OF PRODUCTS TO THE PAKISTAN MARKET

## I. Company details:

### Company name:

Full name: Joint Stock Company “Polotsk-Steklovolokno”

Short name: JSC “PSV”

**Focus of business:** production of fiberglass and products on its basis

### Address:

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## II. Brief information about JSC “PSV”

JSC “PSV” is one of the leading manufacturers of fiberglass materials in the world. This is a modern, dynamically developing industrial complex with an area of 1 million square meters holding more than a thousand units of state-of-the-art equipment.

JSC “PSV” is an integrated enterprise which unites in a uniform complex the technological processes of raw materials preparation, glass melting, forming of fiberglass and its textile processing, finishing treatment of glass fabrics and production of glass reinforced plastics (GRPs). This allows for the enterprise to be stable, flexible, provide for the markets with a wider range of products, promptly react to enquiries and wishes of customers and be a step ahead of the market requirements.

JSC “PSV” is an export-oriented company which has business with over 45 countries worldwide. The company is integrated into the world economy by means of timely and highly qualified fulfillment of orders for automotive industry, electronics, military-industrial complex, building and other industries. We manufacture products on the basis of various kinds of glasses, namely alumoborosilicate "E" glass and silica glass meant for high temperature insulation.

## III. Range of products with customs tariff numbers specified

JSC “PSV” specializes on the production of the following products:

- Electric insulation glass fabrics – customs tariff number 7019520000, 7019590000;
- Building materials (glass fabrics, glass meshes) - customs tariff number 7019520000, 7019590000;
- Silica materials (glass fabrics – customs tariff number 7019520000, 7019590000; glass meshes – customs tariff number 7019520000, 7019590000; glass fiber – customs tariff number 7019199009, ready-made articles – customs tariff number 7019909900);
- Fabrics for glass reinforced plastics – customs tariff number 7019520000, 7019590000;
- Thermal insulation materials – customs tariff number 7019390009;
- Glass yarns – customs tariff number 7019191009;
- Rovings – customs tariff number 7019120000;
- Chopped fiber – customs tariff number 7019199009;
- Articles made of glass reinforced plastics.

#### **IV. Description of the goods and the fields of application:**

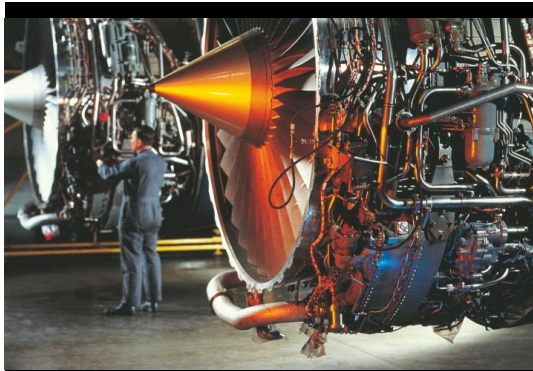
**At the market of Pakistan we see the following possibilities in branches:**

- 1. Mining industry, oil production and oil refining, military-industrial complex, automotive industry, metallurgy.**

We would like to attract your attention to promising high-temperature products - silica fabrics with operation temperature of up to 1100<sup>0</sup>C for high-temperature industrial insulation (insulation of equipment, machinery, furnaces, turbines, reactors) fire protective (welding) blankets made of high-temperature silica fabric – which may be demanded in the industrial sector during repair and welding works. For instance, there is a long-term positive experience in supplying the blankets to the oil producers.







### **Key parameters of our silica fabrics:**

- replacement for asbestos;
- our own existing technology of production of silica allows us to produce fiber with SiO<sub>2</sub> content not less than 98% for fiber of grade Puresil.
- silica articles are inert to the majority of chemical agents, resistant to organic and mineral acids of any concentrations even at increased temperature;
- possess high chemical resistance to water and high pressure steam;
- are able to absorb moisture, but do not split in the presence of water;
- stable in vacuum.

### **2. Composite industry.**

#### **We can offer the following types of materials for the composite industry:**

- rovings (including direct-rovings and spray-up roving),
- yarns,
- chopped fiber,
- glass fabrics (including roving fabrics),
- chopped strand mat (CSM).

### **For production of composites:**

- In aircraft industry, shipbuilding, car building, automotive industry.
- In production of different glass fiber reinforced plastic structures and articles (playgrounds, stadiums, swimming pools and so on).
- In military-industrial complex.

### **As technical insulation:**

- Thermal, electric and acoustic insulation.

### **As raw materials for production of woven and non-woven products:**

- Meshes, tapes, fabrics, cords, glass tissue, glass mats.

### **And others:**

- Filler for engineering plastics and press materials.
- Cylindrical articles, different profiles.



### **V. The main competitive advantages of our products include:**

- a wide range of products which makes it possible to use fiberglass materials in different fields;
- a possibility to develop new products or improve regular items in our own R&D;
- stable high quality of products;

- Quality Management System conforms ISO 9001:2015;
- more attractive prices if compared with other manufacturers;
- a possibility to arrange speedy delivery of the goods “from door to door”.

## **VI. Prices and terms of delivery**

Making quotations always requires clarifications of technical parameters which is stipulated by the specific character of fiberglass based materials (the existence of different product modifications depending on application), and volumes of consumption. We are willing to offer any terms of delivery which are most convenient for the customer, and we can also offer a minimum order quantity, namely from one roll of glass fabric/ one box of fiber (yarn). Sales terms are based on direct negotiations with signing a sales contract in the end.

## **VII. Contact details**

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